

Tempo: timing, tactics and strategy in narrative-driven decision-making

TEMPO: TIMING, TACTICS AND STRATEGY IN NARRATIVE-DRIVEN DECISION-MAKING

Chapter 4

Narrative Rationality

"What is the greatest wonder in the world?" asked the Yaksha. "Every day, men see creatures depart to Yama's abode and yet, those who remain, seek to live for ever. This verily is the greatest wonder," replied Yudhishtira.²⁴

- *The Mahabharata*, trans. C. Rajagopalachari

Narrative rationality is an approach to decision-making that starts with an observation that is at once trivial and profound: all our choices are among life stories that end with our individual deaths. Surprisingly, this philosophical observation leads to very practical conceptualizations of key abstractions in decision-making, such as *strategy* and *tactic*, and unique perspectives on classic decision-science subjects such as risk and learning.

You are going to need these new concepts and perspectives, because in this chapter, we will grapple with the sorts of ambiguities and complexities that stress, and ultimately break, the cleaner concepts that work in simple situations, such as projects, plans and goals.

We are about to enter truly dangerous territory. Narratives, especially cradle-to-grave life narratives, are powerful, unavoidable, and dangerous tools. The dangers led one of my favorite writers, Nicholas Nassim

Taleb to argue, in *The Black Swan*,²⁵ that all narrative thinking should in fact be considered flawed. An entire chapter of the book is titled *The Narrative Fallacy*. Other thinkers in the decision-making tradition that Taleb represents (behavioral economics) adopt an even stronger position against narrative thought.

The critiques are valid, and are based on the observation that thinking in terms of stories leads to all sorts of biases. What critics miss, however, is that there is no such thing as non-narrative thought, free of possible worlds and ongoing enactments. There are *always* multiple narratives at work, framing our perceptions, memories, active thoughts, decisions and actions.

The idea that there is always a narrative at work is one aspect of the decision-making philosophy in this book, which is a *situated* decision-making philosophy. It is based on the assumption that there is no meaningful way to talk about specific decisions outside of a narrative frame and a concrete context, any more than it is possible to talk about physics without reference to a specific, *physical* coordinate frame (the basic idea in Einstein's relativity). For this reason, I think of situated decision analysis as a sort of theory of relativity for rationality.

By relative rationality, I mean that there is no privileged, narrative-independent model of decision-making that can be labeled absolutely rational. Models of

timing, tactics and strategy in narrative-driven decision-making. The NOOK Book (eBook) of the Tempo: timing, tactics and strategy in narrative-driven decision-making by Venkatesh Rao at Barnes & Noble. Tempo: Timing, Tactics and Strategy in Narrative-Driven Decision-Making by Venkatesh Rao. Go to the Amazon page for details and reviews. Book Review: TEMPO Timing, Tactics and Strategy in Narrative Driven Decision Making by Venkatesh Rao. Submitted by Fred on Sat. Venkatesh Rao: Author of Tempo: timing, tactics and strategy in narrative-driven decision-making & independent researcher. How many. whataboutitaly.com: Tempo: timing, tactics and strategy in narrative-driven decision-making () by Venkatesh Guru Rao and a great. Tempo: Timing, Tactics and Strategy in Narrative-Driven Decision-Making by Venkatesh Rao (Ribbonfarm, ; pages). Reviewed by. Tempo: Timing, Tactics and Strategy in Narrative-Driven Decision-Making Venkatesh Guru Rao Ribbonfarm Inc Cheap Used Books from. Booktopia has Tempo, Timing, Tactics and Strategy in Narrative-Driven Decision-Making by Venkatesh Guru Rao. Buy a discounted Paperback. Find great deals for Tempo: Timing, Tactics and Strategy in Narrative-Driven Decision-Making by Venkatesh Guru Rao (Paperback / softback,). Shop with. Find Tempo: timing, tactics and strategy in narrative-driven decision-making by Rao, Venkatesh Guru. Tempo Timing Tactics And Strategy In Narrative Driven Decision Making download free books pdf is given by jkdharmarthtrust that special to you with no fee. Tempo: timing, tactics and strategy in narrative-driven decision-making. BY NONE. Is This Your Brand? This brand has not yet registered with. Tempo: Timing, Tactics and Strategy in Narrative-Driven Decision-Making Tempo is a modern treatment of decision-making that weaves together concepts and. Tempo Timing Tactics And Strategy In Narrative Driven Decision Making pdf complete free download is given by zincrops that give to you. Venkatesh Rao's Tempo is one such treasure: ignore this book at . Tempo: timing, tactics and strategy in narrative-driven decision-making. Tempo Timing Tactics And Strategy In Narrative Driven Decision Making ebook. & epub Livre Telecharger PDF File Size MB previously. Description. Tempo is a modern treatment of decision-making that weaves together concepts and principles from the mathematical decision sciences, cognitive. Tempo is a modern treatment of decision-making that weaves together concepts and principles from the mathematical decision sciences. This seller is currently away, and isn't processing orders at this time. You can add this item to your Watch list to keep track of it.

[\[PDF\] The Tour of the Oisans: GR54 \(Cicerone Guide\)](#)

[\[PDF\] Inicieate en el marketing 2.0 \(Spanish Edition\)](#)

[\[PDF\] Empresas que perduran](#)

[\[PDF\] Paddling Long Island and New York City: The Best Sea Kayaking from Montauk to Manhasset Bay to Manha](#)

[\[PDF\] Green Castles](#)

[\[PDF\] 21 Unbreakable Laws of Life](#)

[\[PDF\] The Creative Director: Alternative Rehearsal Techniques \[Paperback\] \[2000\] \(Author\) Edward S. Lisk](#)